

TSX.V: INX OTCQX: INXS

BE ONE STEP AHEAD

Corporate Presentation | 2025



WHERE EXECUTION EXCEEDS EXPECTATIONS.



Legal Disclaimer

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Who is “Intouch Insight”?

- Founded in 1992
- Roots to 1978 through acquisition
- Public for over 20 years

What do we do?

Provide Analytics and Insights for Multi-Location Businesses to Assist with Operational Execution and ensure overall Brand Health.

Where are we heading?

Fueling 2X Growth: Reinvest profits to scale operations, maximize leverage, and **double revenue to \$50M by 2028.**

Meet the Board



Eric Beutel

Chairman



Cameron Watt

President, CEO & Director



Lee Bennett

Director



David Oliver

Director



Jennifer Batley

Director

Capital Structure

Share Price: \$0.33

Issued & Outstanding Shares: 25,583,018

Market Capitalization: ~\$8.5M

Insider Ownership:

~25%

Eric Beutel:

~13%

Cameron Watt:

~10%

Additional Insiders:

~2%



Intouch Insight is trusted by over 300 of North America's most loved brands, across several industry sectors, including:



Restaurants



Grocery



Petro-
Convenience



Retail



Automotive



Hotels &
Hospitality



Property
Management



Banking &
Financial Services

About Intouch

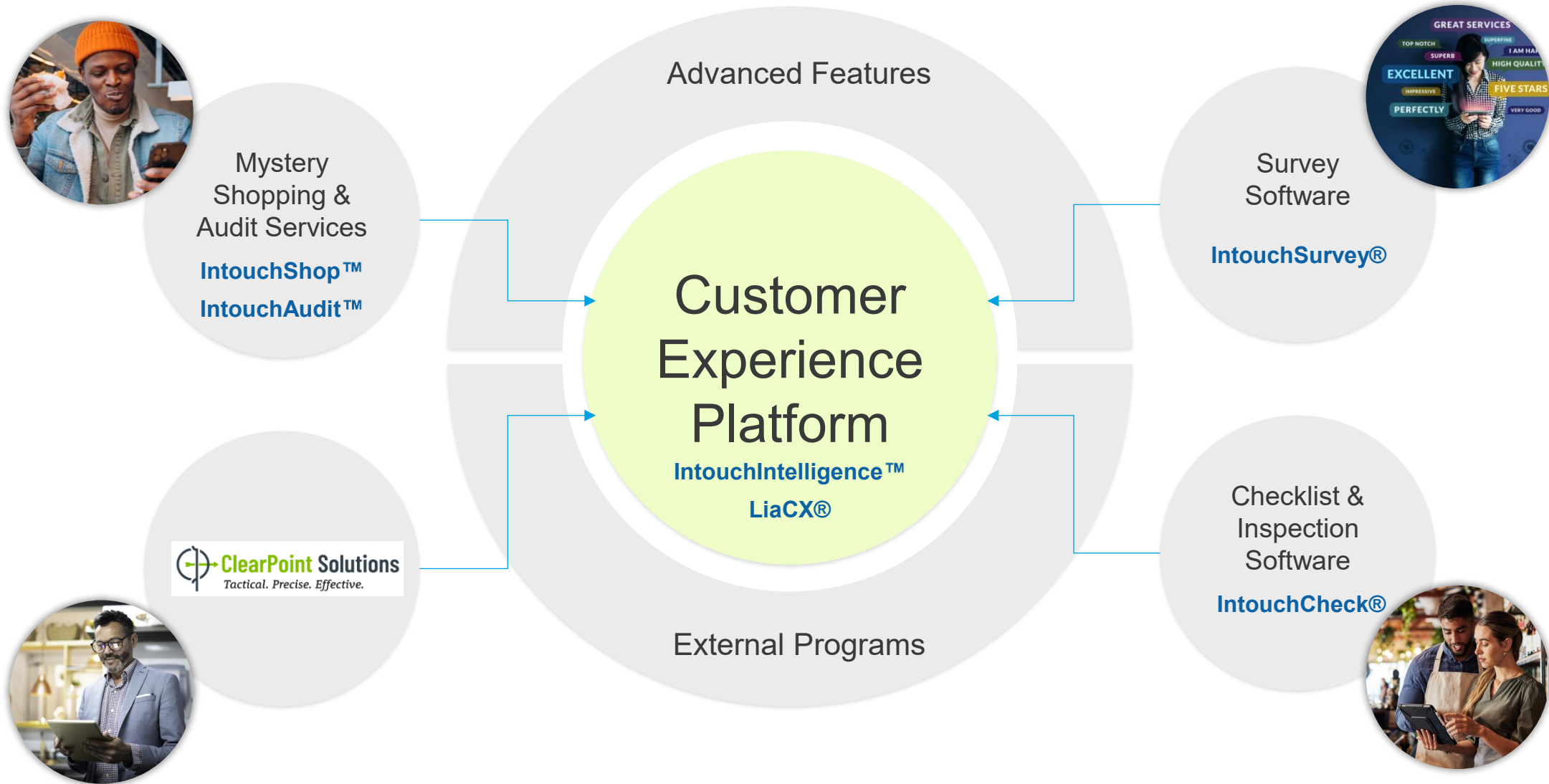
- ▶ 45+ Years Experience
- ▶ 3 Leading Databases
- ▶ 12 Companies Acquired
- ▶ 2 SaaS Products
- ▶ 1 Platform Ecosystem

Intouch By The Numbers

- ▶ 4 of the top 10 QSR Chains
- ▶ 19 of the top 50 QSR Chains
- ▶ 6 of the top 10 Gas & Convenience Chains
- ▶ 14 of the top 50 Gas & Convenience Chains
- ▶ 1 of the top 2 Beverage Manufacturers

About Our Clients

Our Services & Software





Building Brand Equity Through Thought Leadership

Industry recognized studies and reports examining the latest CX trends and performance of leading brands.



From Insights to Influence: Our Market Impact

Mainstage Conference Presentations



FS/TEC



OUTLOOK
LEADERSHIP



QSR Evolution
CONFERENCE



PIZZA
POWER
FORUM

Recent Media Coverage

Bloomberg
WSJ



The Washington Post

QSR



Nation's
Restaurant News

ConvenienceStore
NEWS



Historical Milestones

Re-invested internal cashflows

Launched IntouchCheck® (first SaaS product)

Invested in SaaS product & corporate capabilities

Launched CX Platform

Expanded development, sales and support team

Acquired 2 new companies with a 3rd announced

Global Pandemic shifted focus to financial controls and business survival

Revenue over \$25M and profit focused in 2024

Acquired 3 new companies

2025 onward: started investing in growth to build scale and drive operating leverage

2014

2014-2016

2017

2018

2019

Early 2020

2020-2022

2023-2025

\$8.4M in Revenue & around 45 Employees

Announced CEM platform product vision (LiaCX®)
Raised \$3.5M to support investments

29% Revenue growth to \$19.3M
Expanded SaaS product capabilities

Survived Pandemic & Maintained key clients and employees
Remained EBITDA positive & continued to invest in capabilities

Acquisition History



M



R

See
Level



Intouch is formed, first firm to use kiosks to collect data

Acquisition of Marketline Research & NCI Mobility

Acquisition of GCS Field Research

Acquisition of Retail Track

Acquisition of SeeLevelHX

Acquisition of ClearPoint Solutions

1992

2005

2008

2011

2013

2015

2017

2020

2021

2023

2025

Acquisition of Tenox

Acquisition of Service Intelligence

Acquisition of Statopex

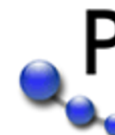
Acquisition of PerformaLogics & MobilForce

Acquisition of Alta360 & Ardent

T



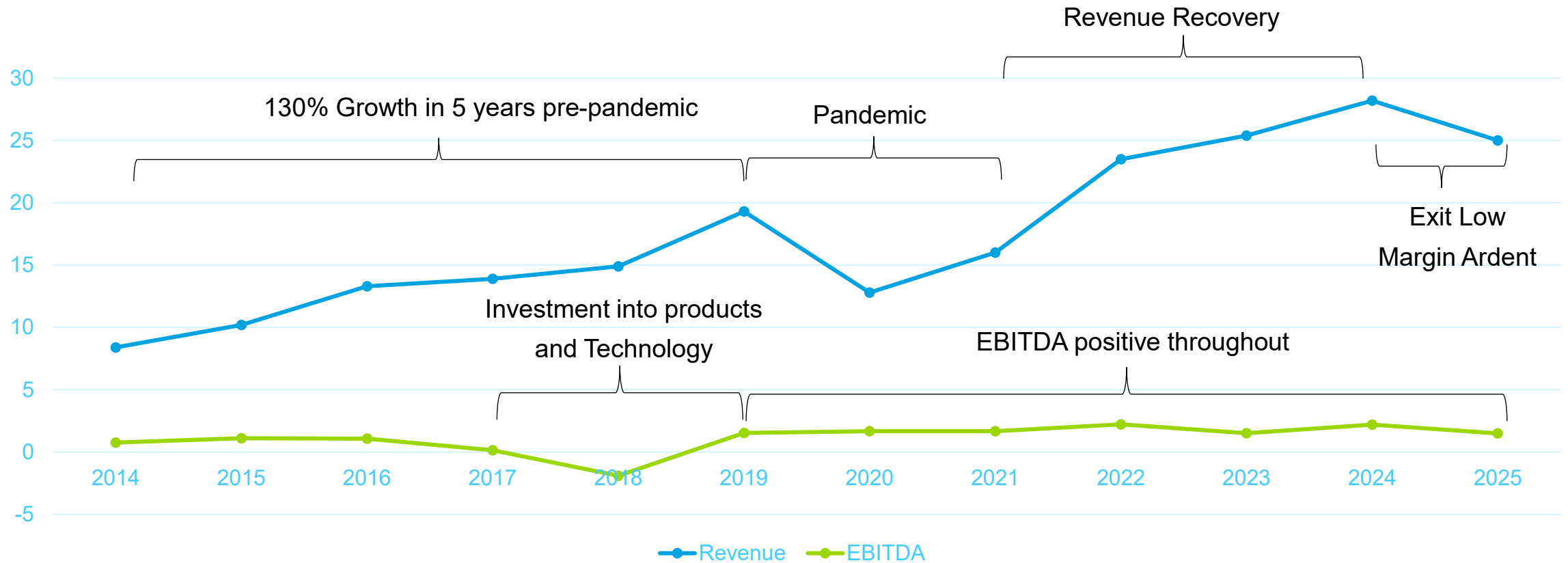
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Alta360
Research
Customer & Operational Insights

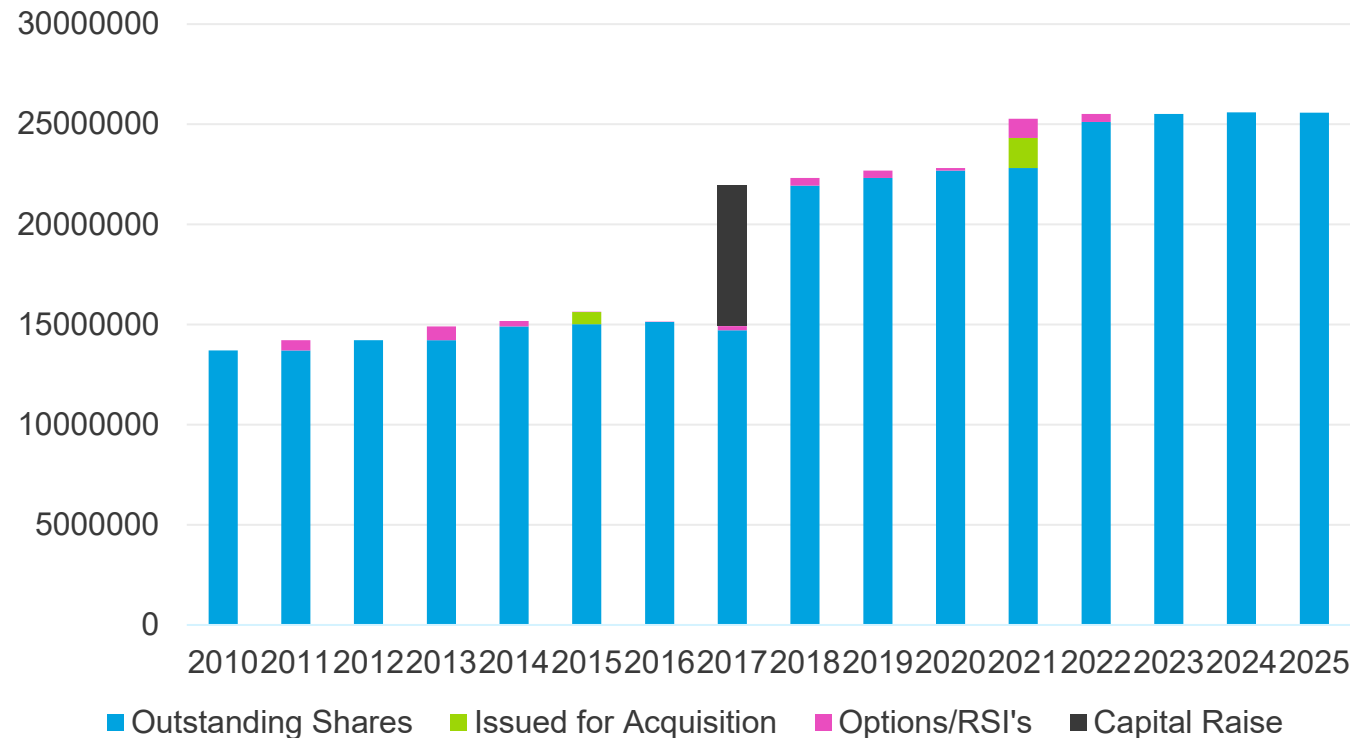
ARDENT
RETAIL SERVICES, INC.

Financial History





Share History



- Less than 26 Million Shares outstanding
- Only one capital raise since going public in 2002 – Proceeds to allow entry into SaaS
- Issuance in 2021 to cover pandemic-related employee obligations & facilitate acquisition

The Question of Value

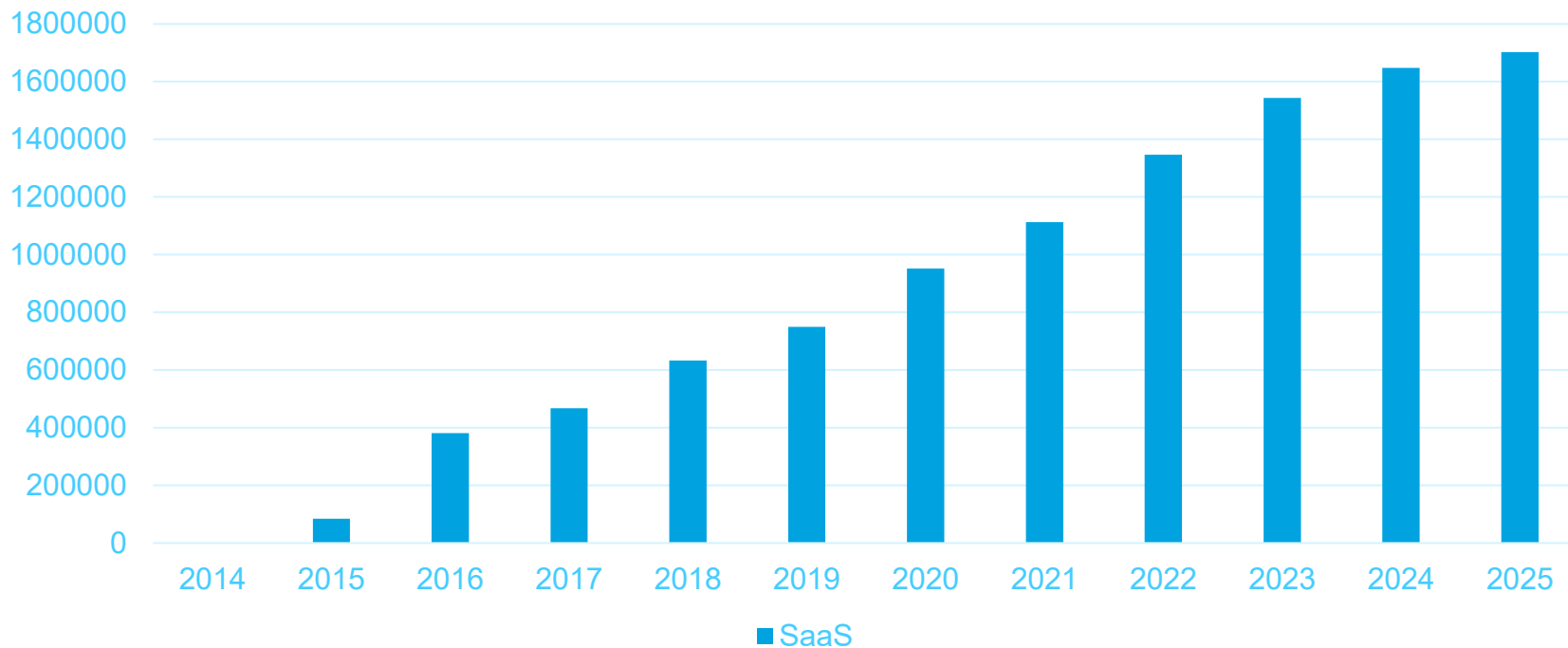
2024 Core Revenue¹: \$25.3M
 Shares Outstanding: 25,583,018

Price to Sales Ratio

Stock Price	At 2024 Revenue
50 Cents	.5x
75 Cents	.75x
One Dollar	1x



SaaS Revenues



- **100% built-in-house organic revenues**
- **Grown every year including during the pandemic**
- **At a 7x Revenue multiple creates a value of \$12M on its own.**

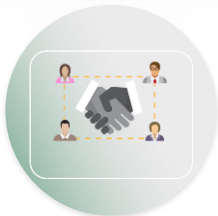
Capitalize on the Opportunity



Multi-location businesses have an ongoing need for information from across their broad geographies.



Intouch has proven to be a well managed business with the ability to adapt to changing market conditions and expectations



Intouch has a tenured team, a strong client base, market leadership and proprietary technology including a focus on AI introduction



The ability to offer software and services together utilizing a single platform provides true market intelligence & a competitive edge



2026: Looking Forward:

- **Reinvest** all near-term profits into Sales, Marketing, and Product Innovation
- **Prioritize AI** investment to drive **scalable** solutions and unleash **operating leverage**.
- Launch proactive **investor relations** program to **share growth story**.
- Targeting **100% revenue growth to \$50M** in three years.



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Thank you!

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